

Atlantik Systeme and Force10 Networks sign Distribution Agreement

Planegg, July 28th 2008

Atlantik Systeme GmbH, a value add distributor for Ethernet switching and data center management products and Force10 Networks®, the pioneer in building and securing reliable networks, today announced that they have signed a distribution agreement for Germany, the rest of the DACH region and Poland.

“Force10 Networks consistently delivers the lowest total cost of ownership for high performance networking infrastructures. Our company mission is to facilitate the use of 10 Gigabit Ethernet in the building of reliable, consistent and flexible network architectures for customers all over the world,” says Marshall Bartoszek, Force10 Vice President EMEA.

“We are very pleased to welcome Atlantik Systeme as our value add distributor for the DACH region and Poland. This is a significant step for us, which will help to underpin our capabilities to promote and support our high end products in Europe. Being fully certified, Atlantik Systeme offers technical know-how, consultancy and service packages to value added resellers and system integrators across the region, allowing them to create best of breed, tailored solutions for their customers”.

PRESS RELEASE

“10 Gigabit Ethernet technology is starting to displace Gigabit Ethernet in data centers and enterprise backbones,” says Ottmar Flach, CEO of Atlantik Networxx AG. “Force10 is a leader when it comes to 10 Gigabit Ethernet performance and port densities, with an optimized technology for driving down per port power consumption to address today’s major IT initiatives, including green IT and virtualization.”

Atlantik Systeme in partnership with Force10 Networks provide complimentary products and services that are ideally matched to address today’s data centre challenges.

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About Atlantik Systeme GmbH

Atlantik Systeme, a company of the Atlantik Networxx Group is value add distributor for network infrastructure and data center management solutions. In addition Atlantik Systeme delivers network testers, network analyzers and monitoring solutions, such as traffic or application response time analysis.

About Force10 Networks

Force10 Networks is the pioneer in building and securing reliable, high performance networks. With its no compromise approach to networking and advances in high density Gigabit and 10 Gigabit Ethernet switching, routing and security, Force10 delivers the innovative technologies that allow customers to transform their networks into strategic assets at the lowest total cost of ownership.

For additional information, please visit <http://www.force10networks.com/>.

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